Advisory Results

Through our advisory programs, we work with clients, including companies, financial institutions, industries, and governments, to transform ideas into increased private sector investment, green growth, inclusive job creation, and bankable projects. We help establish the necessary conditions that will attract capital, enabling the private sector to grow.

Learn more about IFC's Advisory work.

Development Reach by IFC's Advisory Clients

	CY23 RESULTS
Retail Payment & Mobile Banking	
Number of non-cash retail transactions (millions)	1,481.7
Value of non-cash retail transactions (\$ millions)	26,605.5
Credit Infrastructure	
SMEs & Microenterprises receiving loans secured with movable property	1,935
Financing facilitated (\$ millions)	15
Agribusiness	
Farmers reached	314,221
Corporate Governance	
Financing facilitated (\$ millions)	134.4
Energy & Resource Efficiency	
Financing facilitated (\$ millions)	686.9
People with access to improved services	82,517
Public-Private Partnerships	
PPP that reached commercial close	15
Private financing estimated at commercial close (\$ millions)	1,314
People expected with access to improved infrastructure and health services (millions)	4.2
Improving Business Environment	
Number of investment climate reforms	15
Direct compliance cost savings (\$ millions)	181.5
Investment promotion (\$ millions)	364.6

Advisory Services Development Effectiveness Score, FY24 vs. FY23

	FY24	FY23
IFC Total	74%	61%
By Region ¹		
Africa	67%	49%
Central Asia and Türkiye	100%	100%
East Asia and the Pacific	75%	53%
Europe	64%	67%
Latin America and the Caribbean	85%	67%
Middle East	91%	88%
South Asia	79%	77%
Global	100%	50%
By Industry ²		
Financial Institutions Group	87%	72%
Manufacturing, Agribusiness & Services	86%	67%
Infrastructure & Natural Resources	50%	71%
Disruptive Technologies & Funds	50%	-
Transaction Advisory	70%	53%
Other Advisory, including Environmental, Social & Governance	92%	89%
Country Advisory & Economics	50%	43%

1. The FY23 DE for Global is based on less than 5 rated projects. The FY24 DE for Central Asia & Türkiye and Global are based on less than 5 rated projects.

2. The FY23 DE for Infrastructure & Natural Resources, Disruptive Technologies & Funds, and Other Advisory, including Environmental, Social & Governance are based on less than 10 rated projects. The FY24 DE for Disruptive Technologies & Funds and Infrastructure & Natural Resources are based on less than 10 rated projects.